



**MONTGOMERY COUNTY OFFICE OF  
BUSINESS RELATIONS AND COMPLIANCE**

---

**MINORITY, FEMALE, AND DISABLED PERSONS (MFD)  
PROGRAM**

**ANNUAL REPORT**

**FISCAL YEAR 2008**

# TABLE OF CONTENTS

	Page
<b>Section I – MFD Procurement Participation Report, FY 08</b>	
Comparison of MFD Contract Activity, FY 07 and FY 08	1
MFD Contract Activity Summary By Procurement Category, FY 08	1
Dollar Value to MFD Firms By Group	
Professional Services	2
Nonprofessional Services	2
Goods	3
Construction	3
FY 08 MFD Utilization and FY 09 Goals	4
<b>Section II – MFD Participation By Requests for Proposals (RFPs), FY 08</b>	
Total Dollars and Percent Value of RFPs to Each MFD Group	5
Number of Awards Made Under Each RFP to Each MFD Group	5
Number and Percent of Proposals Submitted By MFD and Non-MFD Group	6
FY 08 RFPs	6
Schedule of MFD Participation By RFP Activity for FY 08	
Subtotals	7
Totals	8
<b>Section III – MFD Participation By Invitation for Bids (IFBs), FY 08</b>	
Total Dollars and Percent Value of IFBs to Each MFD Group	9
Number of Awards Made Under Each RFP to Each MFD Group	9
Number and Percent of Proposals Submitted By MFD and Non-MFD Group	10
FY 08 IFBs	10
Schedule of MFD Participation By IFB Activity for FY 08	
Subtotals and Totals	11-13
<b>Section IV – MFD Participation By Selected Departments</b>	
Procurements of Any Type Exceeding \$5 Million in the Aggregate or Procurements for Professional Services Exceeding \$1 Million in the Aggregate	14-23

## **TABLE OF CONTENTS (Cont'd)**

	<b>Page</b>
<b>Section V – Exclusions and Waivers, FY 08</b>	
Procurements Excluded from Goal – FY 08	<b>24</b>
MFD Compliance Waiver Summary – FY 08	<b>25</b>
Waiver Process	<b>26</b>
Summary of FY 08 MFD Waivers For Profit, Full and Partial, By Month and Reason	<b>27</b>
Details of FY 08 MFD Waivers For Profit, Full and Partial, By Month	<b>28-52</b>



# **MONTGOMERY COUNTY OFFICE OF BUSINESS RELATIONS AND COMPLIANCE**

---

## **SECTION I**

### **MFD PROCUREMENT PARTICIPATION REPORT**

**FISCAL YEAR 2008**

### Comparison of MFD Contract Activity: FY 07 and FY 08

<b>Fiscal Year</b>	<b>Total Dollar Value of Awards*</b>	<b>Total Dollar Value of MFD Awards</b>	<b>Total Number of Awards</b>	<b>Total Number of Awards to MFD</b>	<b>Percent of Total Dollars to MFD</b>	<b>Percent of Number of Awards to MFD</b>
FY 08	\$499,970,514	\$90,117,613	6,627	2,301	18.02%	34.73%
FY 07	\$462,931,476	\$103,000,692	7,035	2,571	22.25%	36.54%

### MFD Contract Activity Summary by Procurement Category, FY 08

<b>Procurement Category</b>	<b>Total Dollar Value of Awards*</b>	<b>Total Dollar Value of MFD Awards</b>	<b>Total Number of Awards</b>	<b>Total Number of Awards to MFD</b>	<b>Percent of Total Dollars to MFD</b>	<b>Percent of Number of Awards to MFD</b>
Professional Services	\$203,900,507	\$18,324,489	1,708	730	8.99%	42.75%
Nonprofessional Services	\$139,342,425	\$30,400,133	2,855	1,033	21.82%	36.19%
Goods	\$67,925,491	\$10,388,364	1,833	412	15.29%	22.48%
Construction	\$88,802,092	\$31,004,627	231	126	34.91%	54.55%

---

\*Awards subject to MFD goal.

## Dollar Value to MFD Firms by Group, FY 08

### *Professional Services*

Total Dollars Subject to Goal: \$203,900,507    Total Actions: 1,708

<b>Group</b>	<b>Total Dollar Award to MFD Group*</b>	<b>Percent of Total Dollars Subject to Goal</b>	<b>Total Number of Actions to MFD Group</b>	<b>Percent of Total Actions by MFD Group</b>	<b>MFD Goals by Group*</b>
African American	\$3,425,158	1.68%	94	5.51%	-
Hispanic American	\$428,871	0.21%	18	1.06%	-
Asian American	\$7,816,759	3.83%	486	28.46%	-
Native American	\$240,577	0.12%	4	0.24%	-
Female	\$6,406,739	3.14%	126	7.38%	10.00%
Disabled	\$6,385	0.00%	2	0.12%	0.75%
<b>Total</b>	<b>\$18,324,489</b>	<b>8.99%</b>	<b>730</b>	<b>42.75</b>	<b>10.75%</b>

### *Nonprofessional Services*

Total Dollars Subject to Goal: \$139,342,425    Total Actions: 2,855

<b>Total Dollars Subject to Goal: \$139,342,425 Total Actions: 2,855 Group</b>	<b>Total Dollar Award to MFD Group*</b>	<b>Percent of Total Dollars Subject to Goal</b>	<b>Total Number of Actions to MFD Group</b>	<b>Percent of Total Actions by MFD Group</b>	<b>MFD Goals by Group*</b>
African American	\$7,983,083	5.73%	275	9.64%	-
Hispanic American	\$6,906,111	4.96%	158	5.54%	-
Asian American	\$2,780,188	2.00%	388	13.60%	-
Native American	\$1,310	0.00%	0	0%	1.00%
Female	\$12,496,709	8.97%	204	7.15%	12.00%
Disabled	\$232,732	0.17%	8	0.29%	0.75%
<b>Total</b>	<b>\$30,400,133</b>	<b>21.82%</b>	<b>1,033</b>	<b>36.19%</b>	<b>13.75%</b>

\* Goals subject to FY 08 utilization.

## Dollar Value to MFD Firms by Group, FY 08

### **Goods**

Total Dollars Subject to Goal: \$67,925,491      Total Actions: 1,833

<b>Group</b>	<b>Total Dollar Award to MFD Group*</b>	<b>Percent of Total Dollars Subject to Goal</b>	<b>Total Number of Actions to MFD Group</b>	<b>Percent of Total Actions by MFD Group</b>	<b>MFD Goals by Group*</b>
African American	\$3,522,847	5.19%	88	4.81%	-
Hispanic American	\$667,973	0.98%	27	1.48%	-
Asian American	\$2,802,523	4.13%	132	7.21%	3.00%
Native American	\$0	0%	2	0.11%	1.00%
Female	\$3,395,021	5.00%	163	8.90%	11.00%
Disabled	\$0	0%	0	0%	0.75%
<b>Total</b>	<b>\$10,388,364</b>	<b>15.29%</b>	<b>412</b>	<b>22.48%</b>	<b>15.75%</b>

### **Construction**

Total Dollars Subject to Goal: \$88,802,092      Total Actions: 231

<b>Group</b>	<b>Total Dollar Award to MFD Group*</b>	<b>Percent of Total Dollars Subject to Goal</b>	<b>Total Number of Actions to MFD Group</b>	<b>Percent of Total Actions by MFD Group</b>	<b>MFD Goals by Group*</b>
African American	\$195,322	0.22%	6	2.60%	3.00%
Hispanic American	\$25,205,823	28.38%	74	32.04%	-
Asian American	\$2,686,918	3.03%	7	3.04%	3.00%
Native American	\$160,714	0.18%	2	0.87%	-
Female	\$2,755,850	3.10%	37	16.02%	-
Disabled	\$0	0%	0	0%	0.75%
<b>Total</b>	<b>\$31,004,627</b>	<b>34.91%</b>	<b>126</b>	<b>54.55%</b>	<b>6.75%</b>

\*Goals subject to FY 08 utilization.

**FY '08 MFD UTILIZATION And FY '09 Goals**

Prime Contractor				Sub-contractor				Total	County Utilization	FY'08 Availability	FY'08 Difference	FY'09 Goals
A				B				A	B			
<b>Professional Services</b>				Subject to MFD procurement goal:				\$ 203,900,507	1708			
African American	\$	1,708,432	27	\$	1,716,727	67	\$	3,425,158	94	1.68%	1.01%	0
Hispanic American	\$	201,907	9	\$	226,965	9	\$	428,871	18	0.21%	0.29%	0
Asian American	\$	6,813,270	86	\$	1,003,489	400	\$	7,816,759	486	3.83%	0.75%	0
Native American	\$	240,577	4	\$	-	0	\$	240,577	4	0.12%	0.08%	0
Women	\$	4,102,041	73	\$	2,304,699	53	\$	6,406,739	126	3.14%	9.63%	10.00%
Disabled	\$	6,386	2	\$	-	0	\$	6,385	2	0.00%	0.75%	0.75%
Sub total	\$	13,072,612	201	\$	5,251,879	529	\$	18,324,489	730	8.99%	12.51%	-3.52%
<b>Non-professional Services</b>				Subject to MFD procurement goal:				\$ 139,342,425	2855			
African American	\$	5,220,178	35	\$	2,762,905	240	\$	7,983,083	275	5.73%	2.90%	0
Hispanic American	\$	6,466,451	128	\$	439,661	30	\$	6,906,111	158	4.96%	0.98%	0
Asian American	\$	1,936,570	13	\$	843,619	375	\$	2,780,188	388	2.00%	2.00%	0
Native American	\$	-	0	\$	1,310	0	\$	1,310	0	0.00%	0.83%	1.00%
Women	\$	9,934,756	104	\$	2,561,953	100	\$	12,496,709	204	8.97%	11.94%	12.00%
Disabled	\$	120,500	5	\$	112,232	3	\$	232,732	8	0.17%	0.75%	0.75%
Sub total	\$	23,678,454	285	\$	6,721,680	748	\$	30,400,133	1033	21.82%	19.40%	2.42%
<b>Goods</b>				Subject to MFD procurement goal:				\$ 67,925,491	1833			
African American	\$	314,034	19	\$	3,208,813	69	\$	3,522,847	88	5.19%	1.29%	0
Hispanic American	\$	65,000	3	\$	602,973	24	\$	667,973	27	0.98%	0.57%	0
Asian American	\$	414,430	5	\$	2,388,093	127	\$	2,802,523	132	4.13%	3.00%	3.00%
Native American	\$	-	1	\$	-	1	\$	-	2	0.00%	0.86%	1.00%
Women	\$	1,306,969	50	\$	2,088,052	113	\$	3,395,021	163	5.00%	11.09%	11.00%
Disabled	\$	-	0	\$	-	0	\$	-	0	0.00%	0.75%	0.75%
Sub total	\$	2,100,433	78	\$	8,287,931	334	\$	10,388,364	412	15.29%	17.56%	-2.27%
<b>Construction</b>				Subject to MFD procurement goal:				\$ 88,802,092	231			
African American	\$	-	0	\$	195,323	6	\$	195,322	6	0.22%	2.23%	-2.01%
Hispanic American	\$	24,497,283	69	\$	708,540	5	\$	25,205,823	74	28.38%	2.09%	3.00%
Asian American	\$	657,564	2	\$	2,029,355	5	\$	2,686,918	7	3.03%	3.00%	0
Native American	\$	116,336	1	\$	44,379	1	\$	160,714	2	0.18%	0.54%	3.00%
Women	\$	2,365,132	27	\$	390,718	10	\$	2,755,850	37	3.10%	9.98%	0
Disabled	\$	-	0	\$	-	0	\$	-	0	0.00%	0.75%	0
Sub total	\$	27,636,315	99	\$	3,368,314	27	\$	31,004,627	126	34.91%	18.59%	16.32%
				Total subject to MFD procurement goal:				\$ 499,970,514	6627			
				Total MFD procurement:				\$ 90,117,613	2,301	18.02%		



# **MONTGOMERY COUNTY OFFICE OF BUSINESS RELATIONS AND COMPLIANCE**

---

## **SECTION II**

### **MFD PARTICIPATION BY REQUESTS FOR PROPOSALS (RFPs)**

**FISCAL YEAR 2008**

## Total Dollars and Percent Value of RFPs to Each MFD Group

Groups	Total Dollars	Percent of Dollars
African American	\$3,670,809	2.36%
Hispanic American	\$0	0%
Asian American	\$0	0%
Native American	\$5,000,000	3.21%
Female	\$4,375,100	2.81%
Disabled	\$0	0%
<b>Total Dollar Awards to MFD Firms</b>	<b>\$13,045,909</b>	<b>8.36%</b>
<b>Total Dollar Awards to Non-MFD Firms</b>	<b>\$143,143,76</b>	<b>91.65%</b>
<b>Total Dollar Value of RFP Awards</b>	<b>\$156,189,685</b>	<b>100%</b>

## Number of Awards Made Under Each RFP to Each MFD Group

Groups	Number of Awards
African American	4
Hispanic American	0
Asian American	5
Native American	0
Female	5
Disabled	0
<b>Total Awards to MFD Firms</b>	<b>14</b>
<b>Total Awards to Non-MFD Firms</b>	<b>70</b>
<b>Total Awards</b>	<b>84</b>

## Number and Percent of Proposals Submitted By MFD and Non-MFD Group

Groups	Number of Proposals	Percent of Proposals
Non-MFD	236	88.39%
African American	10	4.24%
Hispanic American	0	0%
Asian American	15	6.36%
Native American	0	0%
Female	6	2.55%
Disabled	0	0%
<b>Total Number of Proposals</b>	<b>267</b>	<b>100.00%</b>

## FY 08 RFPs

Below is a summary of the MFD participation of 267 RFPs\* issued by the Office of Procurement in FY 08. A detailed description of the frequency and dollar value of MFD participation is provided in the following pages.

Total Awards To MFD Firms	14
Total Awards to Non-MFD Firms	70
Total Awards	84
Total Dollar Value of RFPs	\$156,189,685
Total Dollar Value of MFD Firms	\$13,045,909
Total Dollar Value to Non-MFD Firms	\$143,143,776
Percent of Dollars to MFD Firms	8.36%
Percent of Dollars to Non-MFD Firms	91.65%
Percent of Awards to MFD Firms	16.67%

---

\*This page includes RFPs only, not IFBs.

**SCHEDULE OF MFD PARTICIPATION BY RFP ACTIVITY FOR FY 08**  
**FY 08 MFD ANNUAL REPORT IN COMPLIANCE WITH MCG REGULATION 11B-61(7)**  
**SUBTOTALS AND TOTALS**

RFP #	Total Response s to RFP	Responses by Group							% of Response s by MFD	Awards Made by Group							% of Awards by MFD	\$ Value by Group							% MFD Value	Total Contract Value
		1	2	3	4	5	6	7		1	2	3	4	5	6	7		1	2	3	4	5	6	7		
7182000112	3	2					1		33%						1		100%						45,000		100%	\$45,000
7101000110	2		1				1		100%						1		100%						900,000		100%	\$900,000
7504510042	8	7			1				13%	5							0%	3,500,000							0%	\$3,500,000
6644360007	4	3	1						25%	1							0%	5,720,249							0%	\$5,720,249
7504510019	3	2			1				33%	1							0%	5,714,397							0%	\$5,714,397
7644320005	5	4	1						20%	4	1						20%	99,996	24,999						20%	\$124,995
7648150013	2	1	1						50%		1						100%		645,810						100%	\$645,810
7345000068	22	20					2		9%	4					1		20%	0					0		0%	\$0
7788000019	2	2							0%	1							0%	2,000,000							0%	\$2,000,000
7506030178	2	2							0%	1							0%	625,000							0%	\$625,000
8151000103	3	3							0%	1							0%	100,000							0%	\$100,000
8644260131	3	3							0%	1							0%	99,000							0%	\$99,000
7451001071	4	4							0%	1							0%	60,000							0%	\$60,000
7321000128	6	6							0%	1							0%	600,000							0%	\$600,000
7321000110	6	6							0%	1							0%	2,800,000							0%	\$2,800,000
864206006	3	3							0%	2							0%	600,000							0%	\$600,000
7801000117	2	2							0%	1							0%	375,000							0%	\$375,000
8506030196	2	2							0%	1							0%	137,235							0%	\$137,235
7301000112	4	4							0%	1							0%	75,000							0%	\$75,000
7508000300	3	3							0%	1							0%	3,500,000							0%	\$3,500,000
8331000220	4	4							0%	1							0%	1,750,000							0%	\$1,750,000
8241000105	2	2							0%	1							0%	135,000							0%	\$135,000
8474000171	1	1							0%	1							0%	54,323							0%	\$54,323
7644320008	13	13							0%	1							0%	330,000							0%	\$330,000
7642060009	8	5	1		2				38%	2	1						33%	3,000,000	1,500,000						33%	\$4,500,000
8801000139	4	4							0%	1							0%	439,392							0%	\$439,392
7646023114	2	2							0%	1							0%	817,692							0%	\$817,692
7648150017	1	1							0%	1							0%	2,933,196							0%	\$2,933,196
8351000147	1	1							0%	1							0%	27,540							0%	\$27,540
8506050041	1	1							0%	1							0%	298,500							0%	\$298,500
7504510051	7	7							0%	1							0%	3,949,934							0%	\$3,949,934
7341000118	37	25	3		9				32%	6			5				45%	6,000,000				5,000,000			45%	\$11,000,000
8321000105	5	5							0%	1							0%	2,000,000							0%	\$2,000,000
7321000110	8	8							0%	1							0%	90,000							0%	\$90,000
<b>Subtotals:34</b>	<b>183</b>	<b>158</b>	<b>8</b>	<b>0</b>	<b>13</b>	<b>0</b>	<b>4</b>	<b>0</b>	<b>14%</b>	<b>48</b>	<b>3</b>	<b>0</b>	<b>5</b>	<b>0</b>	<b>3</b>	<b>0</b>	<b>19%</b>	<b>47,831,454</b>	<b>2,170,809</b>	<b>0</b>	<b>0</b>	<b>5,000,000</b>	<b>945,000</b>	<b>0</b>	<b>15%</b>	<b>\$55,947,263</b>

Groups:      1 - Nonminority    2 - African American    3 - Hispanic American    4 - Asian American    5 - Native American    6 - Female    7 - Disabled

**SCHEDULE OF MFD PARTICIPATION BY RFP ACTIVITY FOR FY 08**  
**FY 08 MFD ANNUAL REPORT IN COMPLIANCE WITH MCG REGULATION 11B-61(7)**  
**SUBTOTALS AND TOTALS**

[illegible]

Groups: 1 - Nonminority 2 - African American 3 - Hispanic American 4 - Asian American 5 - Native American 6 - Female 7 - Disabled



# **MONTGOMERY COUNTY OFFICE OF BUSINESS RELATIONS AND COMPLIANCE**

---

## **SECTION III**

### **MFD PARTICIPATION BY INVITATION FOR BIDS (IFBs)**

**FISCAL YEAR 2008**

### Total Dollars and Percent Value of IFB's to Each MFD Group

Groups	Total Dollars	Percent of Dollars
African American	\$1,601,965	1.40%
Hispanic American	\$7,186,883	6.26%
Asian American	\$597,768	0.52%
Native American	\$0	0%
Female	\$9,448,031	8.22%
Disabled	\$0	0%
<b>Total Dollar Awards to MFD Firms</b>	<b>\$18,834,647</b>	<b>16.38%</b>
<b>Total Dollar Awards to Non-MFD Firms</b>	<b>\$96,152,600</b>	<b>83.63%</b>
<b>Total Dollar Value of IFB Awards</b>	<b>\$114,987,247</b>	<b>100%</b>

### Number of Awards Made Under Each IFB to Each MFD Group

Groups	Number of Awards
African American	12
Hispanic American	32
Asian American	5
Native American	1
Female	13
Disabled	0
<b>Total Awards to MFD Firms</b>	<b>63</b>
<b>Total Awards to Non-MFD Firms</b>	<b>373</b>
<b>Total Awards</b>	<b>436</b>

## Number and Percent of Proposals Submitted By MFD and Non-MFD Group

Groups	Number of Proposals	Percent of Proposals
Non-MFD	373	85.56%
African American	12	2.76%
Hispanic American	32	7.34%
Asian American	5	1.15%
Native American	1	0.23%
Female	13	2.99%
Disabled	0	0%
<b>Total Number of Proposals</b>	<b>436</b>	<b>100.00%</b>

### FY 08 IFBs

Below is a summary of the MFD participation of 107 IFBs \* issued by the Office of Procurement in FY 08. A detailed description of the frequency and dollar value of MFD participation is provided in the following pages.

Total Awards To MFD Firms	19
Total Awards to Non-MFD Firms	140
Total Awards	159
Total Dollar Value of IFBs	\$114,987,247
Total Dollar Value of MFD Firms	\$18,834,647
Total Dollar Value to Non-MFD Firms	\$96,152,600
Percent of Dollars to MFD Firms	16.38%
Percent of Dollars to Non-MFD Firms	83.63%
Percent of Awards to MFD Firms	11.95%

---

\*This page includes IFBs. only, not RFPs.

**SCHEDULE OF MFD PARTICIPATION BY IFB ACTIVITY FOR FY 08**  
**FY 08 MFD ANNUAL REPORT IN COMPLIANCE WITH MCG REGULATION 11B-61(7)**  
**SUBTOTALS AND TOTALS**

IFB #	Total Responses to IFB	Responses by Group							% of Responses by MFD	Awards Made by Group							% of Awards by MFD	\$ Value by Group							% MFD Value	Total Contract Value
		1	2	3	4	5	6	7		1	2	3	4	5	6	7		1	2	3	4	5	6	7		
5504530034	5	4		1					20%	1							0%	3,119,090							0%	\$3,119,090
7506060122	4	3	1						25%	1							0%	399,690							0%	\$399,690
7506030300	8	6	1	1					13%			1					100%			481,740					100%	\$481,740
7506030118	2	2							0%	2							0%	1,110,675							0%	\$1,110,675
7427000021	11	8	1				2		27%	8	1				2		27%	537,022	304,465	106,158					43%	\$947,645
7506070076	3	3							0%	1							0%	29,775							0%	\$29,775
7506050092	7	6					1		14%	1							0%	736,665							0%	\$736,665
7504530048	7	5		2					29%	1							0%	2,499,456							0%	\$2,499,456
7427000021	9	6	1				2		33%	2							0%	120,889							0%	\$120,889
7506030152	2			2					100%			2					100%			784,320					100%	\$784,320
7506030300	8	6	1	1					25%	1							0%	269,667							0%	\$269,667
7506070076	3	3							0%	1							0%	29,775							0%	\$29,775
7507000647	6	5	1						17%	3	1						25%	337,500	112,500						25%	\$450,000
7504530029	6	6							0%	1							0%	1,366,888							0%	\$1,366,888
7803000137	4	2		1			1		50%			1					100%			1,497,170					100%	\$1,497,170
7506010015	5	4	1						20%	1							0%	754,776							0%	\$754,776
7507000640	2	2							0%	2							0%	750,000							0%	\$750,000
7506050093	2	1					1		50%						1		100%						8,672,966		100%	\$8,672,966
7474000221	2	2							0%	2							0%	308,997							0%	\$308,997
7506010024	5	5							0%	1							0%	3,000,000							0%	\$3,000,000
7506010015	2	2							0%	1							0%	173,253							0%	\$173,253
7507000666	2	2							0%	1							0%	120,000							0%	\$120,000
7507000647	6	5	1						17%	3	1						25%	1,350,000	450,000						25%	\$1,800,000
7451001078	1	1							0%	1							0%	165,000							0%	\$165,000
7504530039	6	6							0%	1							0%	1,693,838							0%	\$1,693,838
8506010001	1						1		100%						1		100%						400,065		100%	\$400,065
7506030272	3	3							0%	1							0%	407,880							0%	\$407,880
7451001078	1	1							0%	1							0%	165,000							0%	\$165,000
8504530008	6	5			1				17%	1							0%	83,100							0%	\$83,100
7474000223	4	4							0%	4							0%	365,000							0%	\$365,000
7507000640	2	2							0%	1							0%	375,000							0%	\$375,000
7507000549	3	2	1						33%	1	1						50%	360,000	360,000						50%	\$720,000
7507000676	1					1			100%					1			100%					0			100%	\$0
7506030295	4			2			2		100%			1					100%			6,320					100%	\$6,320
Subtotals:34	143	112	9	10	1	1	10		22%	45	4	5	0	1	4	0	24%	20,628,936	1,226,965	2,875,708	0	0	9,073,031	0	39%	\$33,804,640

Groups: 1 - Nonminority 2 - African American 3 - Hispanic American 4 - Asian American 5 - Native American 6 - Female 7 - Disabled

**SCHEDULE OF MFD PARTICIPATION BY IFB ACTIVITY FOR FY 08**  
**FY 08 MFD ANNUAL REPORT IN COMPLIANCE WITH MCG REGULATION 11B-61(7)**  
**SUBTOTALS AND TOTALS**

IFB #	Total Response s to IFB	Responses by Group							% of Response s by MFD	Awards Made by Group							% of Awards by MFD	\$ Value by Group							% MFD Value	Total Contract Value			
		1	2	3	4	5	6	7		1	2	3	4	5	6	7		1	2	3	4	5	6	7					
8452000106	3	3							0%	1							0%	685,000										0%	\$685,000
7474000223	4	4							0%	4							0%	90,000										0%	\$90,000
8506010007	2	2							0%	2							0%	33,424,763										0%	\$33,424,763
7474000210	2	2							0%	1							0%	450,000										0%	\$450,000
7504530095	8	5		3					38%	1							0%	868,936										0%	\$868,936
8504530001	2	2							0%	1							0%	498,000										0%	\$498,000
7426000118	8	8							0%	1							0%	254,468										0%	\$254,468
7507000684	2	2							0%	2							0%	14,047										0%	\$14,047
8426000001	1	1							0%	1							0%	105,000										0%	\$105,000
764800518AF	1	1							0%	1							0%	27,648										0%	\$27,648
764800518CF	1	1							0%	1							0%	211,722										0%	\$211,722
8506070049	1	1							0%	1							0%	47,081										0%	\$47,081
7504530085	2	2							0%	1							0%	2,997,083										0%	\$2,997,083
8426000093	1	1							0%	1							0%	71,892										0%	\$71,892
8508000268	4	4							0%	1							0%	458,183										0%	\$458,183
8507000420	2	2							0%	2							0%	273,911										0%	\$273,911
8725102017	1	1							0%	1							0%	109,431										0%	\$109,431
8491000014	2	2							0%	1							0%	2,965,950										0%	\$2,965,950
7506060061	4	4							0%	1							0%	403,481										0%	\$403,481
8453010003	2	2							0%	1							0%	30,600										0%	\$30,600
7507000587	14	12	1					1	14%	2	1					1	50%	750,000	375,000						375,000			50%	\$1,500,000
8508000265	1	1							0%	1							0%	226,618										0%	\$226,618
8506050045	1	1							0%	1							0%	726,000										0%	\$726,000
8506030207	3	3							0%	1							0%	185,250										0%	\$185,250
8506010003	8	5	2	1					38%	1							0%	426,390										0%	\$426,390
8451001054	4	4							0%	1							0%	225,000										0%	\$225,000
8474000142	3	3							0%	1							0%	80,442										0%	\$80,442
8454000107	4	4							0%	1							0%	177,780										0%	\$177,780
7507000689	1	1							0%	1							0%	40,000										0%	\$40,000
8506020064	4	4							0%	1							0%	66,000										0%	\$66,000
8474000241	1	1							0%	1							0%	123,191										0%	\$123,191
8323000106	6	6							0%	1							0%	130,781										0%	\$130,781
8346000019	5	5							0%	1							0%	59,200										0%	\$59,200
7506030152	5	5							0%	1							0%	393,621										0%	\$393,621
8506070053	1	1							0%	1							0%	65,835										0%	\$65,835
8506030161	11	8		2				1	27%	1		1					50%	468,543		671,700								60%	\$1,140,243
8725101013	3	3							0%	2							0%	80,000										0%	\$80,000
8346000022	5	5							0%	1							0%	140,000										0%	\$140,000
8346000019	5	5							0%	1							0%	59,200										0%	\$59,200
Subtotals:39	138	127	3	6	0	0	2	0	8%	47	1	1	0	0	1	0	6%	48,411,047	375,000	671,700	0	0	375,000	0	3%	\$49,832,747			

Groups: 1 - Nonminority 2 - African American 3 - Hispanic American 4 - Asian American 5 - Native American 6 - Female 7 - Disabled

**SCHEDULE OF MFD PARTICIPATION BY IFB ACTIVITY FOR FY 08**  
**FY 08 MFD ANNUAL REPORT IN COMPLIANCE WITH MCG REGULATION 11B-61(7)**  
**SUBTOTALS AND TOTALS**

IFB #	Total Responses to IFB	Responses by Group							% of Responses by MFD	Awards Made by Group							% of Awards by MFD	\$ Value by Group							% MFD Value	Total Contract Value
		1	2	3	4	5	6	7		1	2	3	4	5	6	7		1	2	3	4	5	6	7		
8451001061	6	6							0%	1							0%	89,244							0%	\$89,244
8420000004	4	4							0%	4							0%	7,125							0%	\$7,125
8506020001	2	2							0%	2							0%	1,873,299							0%	\$1,873,299
8504510009	8	6		2					25%			1					100%			730,000					100%	\$730,000
8506060079	4	3		1					25%	1							0%	438,000							0%	\$438,000
8504510070	4	3			1				25%			1					100%				597,768				100%	\$597,768
7506030196	4	4							0%	1							0%	448,407							0%	\$448,407
8504530010	10	8		2					20%	1							0%	3,213,267							0%	\$3,213,267
8346000023	5	5							0%	2							0%	150,899							0%	\$150,899
8507000622	1	1							0%	1							0%	2,259,352							0%	\$2,259,352
8474000213	4	4							0%	3							0%	131,780							0%	\$131,780
8451001063	2	2							0%	1							0%	11,680							0%	\$11,680
8504510125	2	1		1					50%			1					100%			779,475					100%	\$779,475
8506060071	5	5							0%	1							0%	780,350							0%	\$780,350
8509000408	5	5							0%	1							0%	31,200							0%	\$31,200
8763000179	11	5		5			1		55%	1							0%	234,282							0%	\$234,282
8426000131	3	3							0%	1							0%	238,463							0%	\$238,463
8725101015	8	8							0%	4							0%	160,363							0%	\$160,363
8725101023	3	3							0%	2							0%	62,705							0%	\$62,705
8346000024	5	5							0%	3							0%	122,794							0%	\$122,794
8346000025	9	9							0%	1							0%	57,588							0%	\$57,588
8346000026	1	1							0%	1							0%	26,499							0%	\$26,499
8346000035	1	1							0%	1							0%	88,252							0%	\$88,252
8781000145	1	1							0%	1							0%	56,401							0%	\$56,401
7504530086	3	3							0%	1							0%	449,420							0%	\$449,420
8504510126	7	4		2	1				43%			1					100%			2,130,000					100%	\$2,130,000
8509000432	2	2							0%	1							0%	162,000							0%	\$162,000
8506010006	4	2		1	1				50%			1					100%	14,449,446							100%	\$14,449,446
8507000386	12	12							0%	7							0%	450,100							0%	\$450,100
8507000677	1	1							0%	1							0%	61,697							0%	\$61,697
8851000136	5	5							0%	1							0%	221,799							0%	\$221,799
8851000137	4	4							0%	1							0%	96,707							0%	\$96,707
8507000603	3	3							0%	1							0%	40,762							0%	\$40,762
8504530025	6	3		2	1				50%	1							0%	698,736							0%	\$698,736

**Groups:** 1 - Nonminority 2 - African American 3 - Hispanic American 4 - Asian American 5 - Native American 6 - Female 7 - Disabled



# **MONTGOMERY COUNTY OFFICE OF BUSINESS RELATIONS AND COMPLIANCE**

---

## **SECTION IV**

### **MFD PARTICIPATION BY SELECTED DEPARTMENTS**

#### **FISCAL YEAR 2008**

**PROCUREMENTS OF ANY TYPE EXCEEDING \$5 MILLION IN THE AGGREGATE  
OR  
PROCUREMENTS FOR PROFESSIONAL SERVICES EXCEEDING \$1 MILLION IN THE AGGREGATE**

**Departmental MFD Participation**  
**Fiscal Year 2008**  
**Department of Recreation**

	<b>Total Actions</b>	<b>Total Awards</b>	<b>% of Actions to MFD Firms</b>	<b>% of Dollars to MFD Firms</b>
<b>Professional Services Subject to MFD</b>	<b>101</b>	<b>\$819,142</b>		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%
<b>Nonprofessional Services Subject to MFD</b>	<b>281</b>	<b>\$11,572,570</b>		
African American	0	\$0	0%	0%
Hispanic American	6	\$61,614	2.14%	0.53%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	6	\$154,500	2.14%	11.94%
Total MFD	12	\$216,114	4.28%	1.87%
<b>Goods Subject to MFD</b>	<b>144</b>	<b>\$810,854</b>		
African American	4	\$5,125	2.78%	0.63%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	5	\$106,000	3.48%	13.07%
Total MFD	9	\$111,125	6.25%	13.70%
<b>Construction Subject to MFD</b>	<b>1</b>	<b>\$21,678</b>		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%

**Departmental MFD Participation**  
**Fiscal Year 2008**  
**Department of Police**

	<b>Total Actions</b>	<b>Total Awards</b>	<b>% of Actions to MFD Firms</b>	<b>% of Dollars to MFD Firms</b>
<b>Professional Services Subject to MFD</b>	<b>40</b>	<b>\$6,888,041</b>		
African American	6	\$300,000	15.00%	4.36%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	3	\$184,996	7.50%	2.69%
Total MFD	9	\$484,996	22.50%	7.04%
<b>Nonprofessional Services Subject to MFD</b>	<b>53</b>	<b>\$1,209,917</b>		
African American	0	\$0	0%	0%
Hispanic American	3	\$62,000	5.67%	5.12%
Asian American	1	\$3,495	1.89%	0.29%
Native American	0	\$0	0%	0%
Female	1	\$2,000	1.89%	0.17%
Total MFD	5	\$67,495	9.44%	5.58%
<b>Goods Subject to MFD</b>	<b>97</b>	<b>\$2,423,638</b>		
African American	3	\$17,712	3.10%	0.73%
Hispanic American	0	\$0	0%	0%
Asian American	2	\$2,810	2.07%	0.12%
Native American	0	\$0	0%	0%
Female	2	\$15,414	2.07%	0.64%
Total MFD	7	\$35,936	7.22%	1.48%

**Departmental MFD Participation**  
**Fiscal Year 2008**  
**Department of Environmental Protection**

	<b>Total Actions</b>	<b>Total Awards</b>	<b>% of Actions to MFD Firms</b>	<b>% of Dollars to MFD Firms</b>
<b>Professional Services Subject to MFD</b>	<b>37</b>	<b>\$1,746,767</b>		
African American	1	\$6,000	2.71%	.34%
Hispanic American	1	\$3,974	2.71%	.23%
Asian American	3	\$24,841	8.11%	1.42%
Native American	0	\$0	0%	0%
Female	3	\$101,687	8.11%	5.82%
Total MFD	8	\$136,502	21.63%	7.81%
<b>Nonprofessional Services Subject to MFD</b>	<b>18</b>	<b>\$2,232,920</b>		
African American	2	\$54,000	11.12%	2.42%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	5	\$1,198,489	27.78%	53.67%
Total MFD	7	1,252,489	38.89%	56.09%
<b>Goods Subject to MFD</b>	<b>5</b>	<b>\$191,315</b>		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	5	\$191,315	100.00%	100%
Total MFD	5	\$191,315	100.00%	100%
<b>Construction</b>	<b>2</b>	<b>\$1,642,170</b>		
African American	0	\$0	0%	0%
Hispanic American	2	\$1,642,170	100%	100%
Asian American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	2	\$1,642,170	100%	100%

**Departmental MFD Participation**  
**Fiscal Year 2008**  
**Department of Finance**

	<b>Total Actions</b>	<b>Total Awards</b>	<b>% of Actions to MFD Firms</b>	<b>% of Dollars to MFD Firms</b>
<b>Professional Services Subject to MFD</b>	<b>57</b>	<b>\$7,479,025</b>		
African American	8	\$57,283	14.04%	.077%
Hispanic American	0	\$0	0%	0%
Asian American	2	\$91,780	3.51%	0.75%
Native American	0	\$0	0%	0%
Female	2	\$695,002	3.51%	9.29%
Total MFD	12	\$844,065	21.06%	11.29%
<b>Nonprofessional Services Subject to MFD</b>	<b>14</b>	<b>\$68,810</b>		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%
	0	\$0	0%	0%
<b>Goods Subject to MFD</b>	<b>1</b>	<b>\$60,000</b>		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%

**Departmental MFD Participation**  
**Fiscal Year 2008**  
**Department of Corrections and Rehabilitation**

	<b>Total Actions</b>	<b>Total Awards</b>	<b>% of Actions to MFD Firms</b>	<b>% of Dollars to MFD Firms</b>
<b>Professional Services Subject to MFD</b>	<b>79</b>	<b>\$2,699,968</b>		
African American	4	\$4,190	5.07%	0.16%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	14	\$833,015	16.73%	30.85%
Total MFD	18	\$837,205	\$22.795	31.01%
<b>Nonprofessional Services Subject to MFD</b>	<b>63</b>	<b>\$210,668</b>		
African American	1	\$600	1.62%	0.28%
Hispanic American	4	\$1,500	6.46%	0.71%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	5	\$2,100	7.94%	1.00%
<b>Goods Subject to MFD</b>	<b>80</b>	<b>\$769,720</b>		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	5	\$100,000	6.25%	12.99%
Total MFD	5	\$100,000	6.25%	12.99%

**Departmental MFD Participation**  
**Fiscal Year 2008**  
**Department of Health and Human Services**

	<b>Total Actions</b>	<b>Total Awards</b>	<b>% of Actions to MFD Firms</b>	<b>% of Dollars to MFD Firms</b>
<b>Professional Services Subject to MFD</b>	<b>273</b>	<b>\$14,098,909</b>		
African American	21	\$1,612,991	7.70%	11.44%
Hispanic American	5	\$149,340	1.84%	1.06
Asian American	8	\$708,470	2.94%	5.02%
Native American	0	\$0	0%	0%
Female	8	\$503,795	2.94%	3.57%
Disabled	2	\$6,385	0.74	0.05%
Total MFD	44	\$2,980,981	16.12%	21.14%
<b>Nonprofessional Services Subject to MFD</b>	<b>28</b>	<b>\$441,534</b>		
African American	1	\$22,750	3.58%	5.15%
Hispanic American	0	\$0	0%	0%
Asian American	1	\$20,000	3.58%	4.53%
Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	2	\$42,750	7.15%	9.68%
<b>Goods Subject to MFD</b>	<b>48</b>	<b>\$972,959</b>		
African American	0	\$0	0%	0%
Hispanic American	7	17,601	14.59%	1.81%
Asian American	11	\$32,390	22.92%	3.33%
Native American	0	\$0	0%	0%
Female	1	\$7,110	2.09	0.73%
Total MFD	19	\$57,101	39.59%	5.87%

**Departmental MFD Participation**  
**Fiscal Year 2008**  
**Office of Human Resources**

	<b>Total Actions</b>	<b>Total Awards</b>	<b>% of Actions to MFD Firms</b>	<b>% of Dollars to MFD Firms</b>
<b>Professional Services Subject to MFD</b>	<b>108</b>	<b>\$109,060,458</b>		
African American	11	\$161,652	10.19%	0.15%
Hispanic American	0	\$0	0%	0%
Asian American	4	\$461,141	3.71%	0.42%
Native American	0	\$0	0%	0%
Female	9	\$676,565	8.34%	0.62%
Total MFD	24	\$1,299,358	22.23%	1.19%
<b>Nonprofessional Services Subject to MFD</b>	<b>49</b>	<b>\$3,553,150</b>		
African American	8	\$352,025	16.33%	9.91%
Hispanic American	2	\$56,075	4.09%	1.58%
Asian American	2	\$35	4.09%	0.00%
Native American	0	\$0	0%	0%
Female	20	\$1,059,511	40.82%	29.82%
Disabled	3	\$112,232	6.13%	3.16%
Total MFD	35	1,579,878	71.43%	44.46%
<b>Goods Subject to MFD</b>	<b>15</b>	<b>\$2,965,528</b>		
African American	5	\$467,189	33.34%	15.75%
Hispanic American	1	\$86,919	6.67%	2.93%
Asian American	2	\$1,012,037	13.34%	34.13%
Native American	0	\$0	0%	0%
Female	5	\$1,399,382	33.34%	47.19%
Total MFD	13	\$2,965,527	86.67%	100.00%

**Departmental MFD Participation**  
**Fiscal Year 2008**  
**Department of Technology Services**

	<b>Total Actions</b>	<b>Total Awards</b>	<b>% of Actions to MFD Firms</b>	<b>% of Dollars to MFD Firms</b>
<b>Professional Services Subject to MFD</b>	<b>147</b>	<b>\$11,831,446</b>		
African American	22	\$210,258	14.97%	1.78%
Hispanic American	0	\$0	0%	0%
Asian American	56	\$5,044,968	38.10%	42.64%
Native American	0	\$0	0%	0%
Female	4	\$921,153	2.73%	7.79%
Total MFD	82	\$6,176,379	55.79%	52.20%
<b>Nonprofessional Services Subject to MFD</b>	<b>379</b>	<b>\$6,057,872</b>		
African American	155	\$323,025	40.90%	5.33%
Hispanic American	0	\$0	0%	0%
Asian American	6	\$38,490	1.59%	0.64%
Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	161	\$361,515	42.49%	5.97%
<b>Goods Subject to MFD</b>	<b>213</b>	<b>\$5,053,064</b>		
African American	12	\$58,856	5.64%	1.16%
Hispanic American	6	\$6,707	2.82%	0.13%
Asian American	41	\$297,690	19.25%	5.89%
Native American	0	\$0	0%	0%
Female	17	\$98,813	7.99%	1.96%
Total MFD	76	\$462,066	35.69%	9.14%

**Departmental MFD Participation**  
**Fiscal Year 2008**  
**Department of Public Libraries**

	<b>Total Actions</b>	<b>Total Awards</b>	<b>% of Actions to MFD Firms</b>	<b>% of Dollars to MFD Firms</b>
<b>Professional Services Subject to MFD</b>	<b>4</b>	<b>\$260,108</b>		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Native American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%
<b>Nonprofessional Services Subject to MFD</b>	<b>5</b>	<b>\$156,913</b>		
African American	0	\$0	0%	0%
Hispanic American	0	\$0	0%	0%
Asian American	0	\$0	0%	0%
Female	0	\$0	0%	0%
Total MFD	0	\$0	0%	0%
<b>Goods Subject to MFD</b>	<b>101</b>	<b>\$6,509,573</b>		
African American	0	\$0	0%	0%
Hispanic American	2	\$1,071	1.97%	0.02%
Asian American	3	\$100,209	2.95%	1.54%
Female	1	\$35,186	0%	0.55%
Total MFD	6	\$136,466	5.95%	2.10%

**Departmental MFD Participation**  
**Fiscal Year 2008**  
**Department of Public Works and Transportation**

	<b>Total Actions</b>	<b>Total Awards</b>	<b>% of Actions to MFD Firms</b>	<b>% of Dollars to MFD Firms</b>
<b>Professional Services Subject to MFD</b>	<b>392</b>	<b>\$46,038,083</b>		
African American	13	\$916,041	3.32%	1.99%
Hispanic American	12	\$275,557	3.07%	0.60%
Asian American	45	\$980,121	11.48%	2.13%
Native American	4	\$240,577	1.03%	0.52%
Female	70	\$2,261,044	17.86%	4.91%
Total MFD	144	\$4,673,340	36.74%	10.15%
<b>Nonprofessional Services Subject to MFD</b>	<b>1,366</b>	<b>\$106,762,702</b>		
African American	105	\$7,085,501	7.69%	6.64%
Hispanic American	130	\$6,461,562	9.52%	6.05%
Asian American	24	\$2,149,192	1.76%	2.01%
Native American	0	\$0	0%	0%
Female	160	\$7,803,801	11.72%	7.31%
Disabled	5	\$120,500	0.37%	0.11%
Total MFD	424	\$23,620,556	31.04%	22.12%
<b>Goods Subject to MFD</b>	<b>548</b>	<b>\$38,097,379</b>		
African American	55	\$2,989,225	10.04%	7.85%
Hispanic American	6	\$553,114	1.10%	1.45%
Asian American	48	\$1,173,972	8.76%	3.08%
Native American	1	\$1,310	0.19%	0.00%
Female	98	\$1,371,844	17.89%	3.60%
Total MFD	208	\$6,089,465	37.96%	15.98%
<b>Construction</b>	<b>217</b>	<b>\$86,625,692</b>		
African American	6	\$195,322	2.77%	0.23%
Hispanic American	71	\$23,563,653	32.72%	27.20%
Asian American	7	\$2,686,918	3.23%	3.10%
Native American	2	\$160,714	0.93%	0.19%
Female	34	\$2,755,850	15.67%	3.18%
Total MFD	120	\$29,362,457	55.30%	33.90%



# **MONTGOMERY COUNTY OFFICE OF BUSINESS RELATIONS AND COMPLIANCE**

---

## **SECTION V**

### **MFD EXCLUSIONS AND WAIVERS**

**FISCAL YEAR 2008**

## Procurements Excluded From Goal: FY 08

### 1. Exclusion By Regulations:

The total dollar value of all procurement transactions in FY 08 which by regulation were not subject to the minority business goals were:

Category of Procurement	Dollar Value
Grants	\$62,856,799
Public Entities	\$53,481,742
Total	\$116,338,541

### 2. Exclusion By Waiver:

The total dollar value of contracts awarded with a waiver from minority business contracting requirements was \$133,360,726.

---

The total dollar value of all original formal or informal procurements in FY 08 which were valued at \$5,000 for agency direct purchase is not included in our centralized procurement data reporting system. For example, it does not include agency direct purchases, petty cash procurements, or requisitions to the school board (MCPS) warehouse.

## MFD Compliance Waiver Summary – FY 08

<b>A. Total Value Subject to MFD Goals</b>	<b>\$499,970,514</b>
<b>B. Total MFD Dollars Waived</b>	<b>\$133,360,726</b>
<b>C. Total Dollar Value of MFD Awards</b>	<b>\$90,117,613</b>
<b>D. Total Number of MFD Awards</b>	<b>2,301</b>
<b>E. Waiver Actions (Partial and Full)</b> Partial: 53 Full: 395	<b>448</b>
<b>F. Percent of Contract Dollars Waived (B Divided by A)</b>	<b>26.68%</b>
<b>G. Percent of Total Dollars to MFDs (C Divided by A)</b>	<b>18.02%</b>

## Waiver Process

The Director, Office of Business Relations and Compliance, may determine that a contractor has or has not satisfied the MFD requirement. The determination to waive the MFD requirements is based on the rationale that subcontracting can not be effected. Examples of reasons for each type of waiver are provided on this page. On the next page, a number corresponding to the number of the reason for waiver given below (1 to 5) is used in the summary table of FY 08 waivers for profit.

The goal-setting process is intended to determine in advance of a contract the reasonable expectation that the awardee shall exercise good faith. At any time, the Director, Office of Business Relations and Compliance, may request a waiver, or the prospective contractors on their own initiative may request a waiver. The contractor must explain in writing to the Director why the goal could not be achieved. This explanation must demonstrate that the prime contractor's failure to meet the goal is for reasons beyond the contractor's control.

### Reasons for Waivers

#### **1. *Good-Faith Efforts Impaired***

The prime contractor, in its effort to comply with MFD requirements, is also required to meet delivery schedules set by the County which can not be met by the proposed MFD subcontractor(s), whose costs are in excess of those presented by the prime contractor to the County. The result is that the prime contractor and the prospective minority firm cannot come to terms.

#### **2. *MFD Unavailable/Not Identifiable***

The apparent awardee, after extensive efforts and often with the support of the Office of Business Relations and Compliance MFD Program, is unable to identify a minority firm which performs the type of work called for in the solicitation. MFD firms which possess the required financial and experience capabilities are unavailable for additional work at the time the prime contractor requests their participation.

#### **3. *MFD Involvement Inappropriate***

Montgomery County agencies acquire manufactured goods through distributors which have exclusive rights from the manufacturer for the provision of the product. The product is delivered from the manufacturer through the distributor directly to the County.

#### **4. *MFD Would Diminish Purpose of the Contract***

The prime contractor expects MFD participation in a major roofing project, but the project has moved forward without an MFD firm. The known MFD firm in the roofing business does not possess the manufacturer's certification as an approved applicator.

#### **5. *Partial Waiver***

A partial waiver addresses many circumstances. For example, when the prime contractor has achieved compliance that has not fully satisfied the goal (i.e., fails to achieve full compliance), a written request is required to explain the reasons why the prime contractor failed to achieve the goal.

## Summary of FY 08 MFD Waivers, For Profit, Full and Partial by Month and Reason

Month	Reason For Waiver					Total Waivers
	1	2	3	4	5	
July 2007	0	0	3	0	2	5
August 2007	0	1	58	0	4	62
September 2007	0	0	57	0	10	67
October 2007	0	0	20	0	3	23
November 2007	0	0	51	0	9	60
December 2007	0	0	20	0	3	23
January 2008	0	0	25	0	4	29
February 2008	0	0	26	0	1	27
March 2008	0	0	26	0	1	27
April 2008	0	0	29	0	3	32
May 2008	0	0	12	0	5	17
June 2008	0	0	67	1	8	76
<b>Totals:</b>	<b>0</b>	<b>0</b>	<b>394</b>	<b>1</b>	<b>53</b>	<b>448</b>
<b>Total Value of Waivers</b>	<b>\$0</b>	<b>\$0</b>	<b>\$22,867,563</b>	<b>\$16,000</b>	<b>\$110,477,163</b>	<b>\$133,360,726</b>



# **MONTGOMERY COUNTY OFFICE OF BUSINESS RELATIONS AND COMPLIANCE**

---

## **SECTION VI**

### **DETAILS OF FY 08 MFD WAIVERS FOR PROFIT, FULL AND PARTIAL, BY MONTH**

**FISCAL YEAR 2008**

### July 2007 MFD Waivers For Profit - Full and Partial

<b>Contractor/Vendor</b>	<b>Category</b>	<b>Dept.</b>	<b>Contract Value</b>	<b>Amount MF Required</b>	<b>Percent Waived</b>	<b>Amount Waived</b>	<b>Waiver Reason</b>
Gipe Associates, Inc.	Professional Services	DPWT	\$83,745	\$16,749	50%	\$8,375	5
Traffic Markings, Inc.	Nonprofessional Serv	DPWT	\$245,555	\$49,111	100%	\$49,111	3
A-Corp SCS	Nonprofessional Serv	DPWT	\$478,725	\$95,745	100%	\$95,745	3
Forrester Construction	Construction Service	DPWT	\$358,000	\$71,600	17%	\$12,172	5
Gubenkian Swim, Inc.	Goods	REC	\$82,000	\$16,400	100%	\$16,400	3
<b>Monthly Total</b>			<b>\$1,248,025</b>	<b>\$249,605</b>		<b>\$181,803</b>	

**August 2007 MFD Waivers For Profit - Full and Partial**

<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount MFD Required</u></b>	<b><u>Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
Bio-Key International, Inc.	Professional Services	DTS	\$4,226,070	\$845,214	100%	\$845,214	3
American Paving Fabrics, Inc.	Nonprofessional Services	DPWT	\$270,000	\$54,000	100%	\$54,000	3
William E. Nelson	Nonprofessional Services	DPWT	\$270,000	\$54,000	100%	\$54,000	3
ASM Paving	Nonprofessional Services	DPWT	\$270,000	\$54,000	25%	\$13,500	5
Hertrich Fleet Services, Inc.	Goods	DPWT	\$375,000	\$75,000	100%	\$75,000	3
Hanover Uniform Company	Goods	DPWT	\$754,776	\$150,955	100%	\$150,955	3
Harland J. Shoemaker & Son	Construction Services	DPWT	\$270,000	\$54,000	80%	\$43,200	5
F&F and A. Jacobs & Sons	Goods	SHER	\$173,253	\$34,651	100%	\$34,651	3
Chesapeake Ford Truck	Goods	DPWT	\$112,500	\$22,500	100%	\$22,500	3
Criswell Chevrolet, Inc.	Goods	DPWT	\$112,500	\$22,500	100%	\$22,500	3
Elliott/Wilson Capitol	Goods	DPWT	\$112,500	\$22,500	100%	\$22,500	3
Elite Bulk Transport, Inc.	Nonprofessional Services	DPWT	\$240,000	\$48,000	100%	\$48,000	3
AMDA Enterprises, Inc.	Goods	PROC	\$800,000	\$160,000	100%	\$160,000	3
National Supply Company	Goods	CORR	\$67,001	\$13,400	100%	\$13,400	3
Greenline Services, LLC	Nonprofessional Services	DPWT	\$100,000	\$20,000	95%	\$19,000	5
The Maslow Media Group	Professional Services	OPI	\$192,640	\$38,528	100%	\$38,528	3
The Maslow Media Group	Professional Services	OPI	\$153,782	\$30,756	100%	\$30,756	3
Goodyear Tire & Rubber	Goods	DPWT	\$4,190,000	\$838,000	100%	\$838,000	3
Sanolite Corporation	Goods	CORR	\$60,000	\$12,000	100%	\$12,000	3
Jennifer Barnes	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Michelle Duplinsky	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Jason Blanken	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Nicholas Oreilly	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Sally Dimsdale	Professional Services	REC	\$210,000	\$42,000	100%	\$42,000	3
R. Abigail Dion	Professional Services	REC	\$160,000	\$32,000	100%	\$32,000	3
Peter A. Tozzi	Professional Services	REC	\$105,000	\$21,000	100%	\$21,000	3
Joseph Lodmell	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Premier Swim, Inc.	Professional Services	REC	\$120,000	\$24,000	100%	\$24,000	3
John Kent Williams	Professional Services	REC	\$105,000	\$21,000	100%	\$21,000	3
Robert Washburn	Professional Services	REC	\$105,000	\$21,000	100%	\$21,000	3
Margaret Peggy Brower	Professional Services	REC	\$100,000	\$20,000	100%	\$20,000	3
The Wellness Network, Inc.	Professional Services	REC	\$300,000	\$60,000	100%	\$60,000	3

**August 2007 MFD Waivers For Profit - Full and Partial (Continued)**

<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount MFD Required</u></b>	<b><u>Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
Washington Surburban	Professional Services	REC	\$125,000	\$25,000	100%	\$25,000	3
Gipe Associates, Inc.	Professional Services	DPWT	\$78,405	\$15,681	100%	\$15,681	3
Applied Bio Systems Group	Professional Services	POL	\$134,266	\$26,853	100%	\$26,853	3
DGMP, Inc.	Professional Services	HHS	\$31,250	\$6,250	100%	\$6,250	3
Apple Books	Professional Services	HHS	\$31,250	\$6,250	100%	\$6,250	3
Lakeshore Learning Materials	Professional Services	HHS	\$31,250	\$6,250	100%	\$6,250	3
The Booksource	Professional Services	HHS	\$31,250	\$6,250	100%	\$6,250	3
Borders Group, Inc.	Professional Services	HHS	\$31,250	\$6,250	100%	\$6,250	3
Montgomery Stroke And Turn	Professional Services	REC	\$600,000	\$120,000	100%	\$120,000	3
Direct Media, Inc.	Professional Services	DPWT	\$3,500,000	\$700,000	5%	\$665,000	5
John Wolsh	Professional Services	REC	\$600,000	\$120,000	100%	\$120,000	3
Hanover Uniform Company	Goods	DPWT	\$754,776	\$150,955	100%	\$150,955	3
Hector The Designer Inc.	Goods	POL	\$140,652	\$28,130	100%	\$28,130	3
Custom Touch Tree Services	Nonprofessional Services	DPWT	\$100,000	\$20,000	100%	\$20,000	3
Raul's Tailoring Shop, Inc.	Nonprofessional Services	POL	\$168,345	\$33,669	100%	\$33,669	3
Excel Tree Expert Company	Nonprofessional Services	DPWT	\$100,000	\$20,000	100%	\$20,000	3
William Shechtman	Professional Services	REC	\$105,000	\$21,000	100%	\$21,000	3
Jessica Prorok	Professional Services	REC	\$100,000	\$20,000	100%	\$20,000	3
Constance S. Vanlieshout	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Maurice Vekeman	Professional Services	REC	\$100,000	\$20,000	100%	\$20,000	3
Ryan Burnsky	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Mollie Grover	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Jared Fridbush	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Nancy Kull	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3

**August 2007 MFD Waivers For Profit - Full and Partial (Continued)**

<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount MFD Required</u></b>	<b><u>Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
Jessica Brosch	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
David Kraft	Professional Services	REC	\$100,000	\$20,000	100%	\$20,000	3
Jaime Bauer	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Marycolleen McAllister	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
David Mashburn	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Brian Camp	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
<b>Monthly Total</b>			<b>\$21,567,716</b>	<b>\$4,313,542</b>		<b>\$4,226,242</b>	

**September 2007 MFD Waivers For Profit - Full and Partial**

<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount MFD Required</u></b>	<b><u>Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
TKA, Inc.	Professional Services	REC	\$375,000	\$75,000	100%	\$75,000	3
Technical Resources	Professional Services	DPWT	\$46,813	\$9,363	25%	\$2,341	5
Butler Tree Service, LLC	Nonprofessional Services	DPWT	\$900,000	\$180,000	80%	\$144,000	5
Technical Resources	Professional Services	DPWT	\$32,440	\$6,488	15%	\$973	5
Technical Resources	Professional Services	DPWT	\$32,247	\$6,449	100%	\$6,449	3
The Wellness Network, Inc.	Professional Services	REC	\$300,000	\$60,000	100%	\$60,000	3
Ashley Petak	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Kurtis Ryland	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
David Crocker	Professional Services	REC	\$100,000	\$20,000	100%	\$20,000	3
Susan Chen	Professional Services	REC	\$100,000	\$20,000	100%	\$20,000	3
Matthew Cohen	Professional Services	REC	\$100,000	\$20,000	100%	\$20,000	3
Ameritrans Service Corp.	Nonprofessional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Gipe Associates, Inc.	Construction Services	DPWT	\$266,660	\$53,332	80%	\$42,666	5
J. Riley Eaton	Professional Services	REC	\$105,000	\$21,000	100%	\$21,000	3
Maneth Gravel	Professional Services	REC	\$100,000	\$20,000	100%	\$20,000	3
James Grimes	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Bradley Coyle	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Alyssa Prorok	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Tom Sweet	Professional Services	REC	\$100,000	\$20,000	100%	\$20,000	3
Douglas Markoff	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Booher & Associates	Professional Services	REC	\$75,000	\$15,000	100%	\$15,000	3
Greenman-Pedesen, Inc.	Professional Services	DPWT	\$153,669	\$30,734	100%	\$30,734	3
Greenman-Pedesen, Inc.	Professional Services	DPWT	\$125,000	\$25,000	100%	\$25,000	3
Christine Duff	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3

**September 2007 MFD Waivers For Profit - Full and Partial (Continued)**

<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount MFD Required</u></b>	<b><u>Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
Julie Pohl	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Daniel Beneditti	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
J. Erin Mukri	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Cardinal Health 110, Inc.	Goods	HHS	\$235,000	\$47,000	100%	\$47,000	3
Sanofi Pasteur, Inc.	Goods	HHS	\$99,513	\$19,903	100%	\$19,903	3
Malinda Marcus	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Scott Hagedorn	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Funfit, Inc.	Professional Services	REC	\$240,000	\$48,000	100%	\$48,000	3
Christopher Benedick	Professional Services	REC	\$100,000	\$20,000	100%	\$20,000	3
Geiza Dourado Carvalho	Professional Services	REC	\$300,000	\$60,000	100%	\$60,000	3
Richard Renyer	Professional Services	REC	\$100,000	\$20,000	100%	\$20,000	3
Brian Cheng	Professional Services	REC	\$100,000	\$20,000	100%	\$20,000	3
Jonathan Leong	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
S&R , Inc.	Goods	DPWT	\$375,000	\$75,000	100%	\$75,000	3
Selma Aniba	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Richard Frampton	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Montgomery Dive Club, LLC	Professional Services	REC	\$100,000	\$20,000	100%	\$20,000	3
Montgomery Dive Club, LLC	Professional Services	REC	\$500,000	\$100,000	100%	\$100,000	3
Washington Gas Energy	Goods	DPWT	\$13,950,000	\$2,790,000	100%	\$2,790,000	3
Computer Technology, Inc.	Professional Services	REC	\$300,000	\$60,000	100%	\$60,000	3
Rachel Parker	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Propertyroom, Com, Inc.	Professional Services	REC	\$102,000	\$20,400	100%	\$20,400	3
Ecolab, Inc.	Goods	CORR	\$54,000	\$10,800	100%	\$10,800	3
Dynasty Equipment Corp.	Nonprofessional Services	DPWT	\$160,000	\$32,000	100%	\$32,000	3

**September 2007 MFD Waivers For Profit - Full and Partial (Continued)**

<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount MFD Required</u></b>	<b><u>Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
Landscape Enterprises, Inc.	Nonprofessional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
American Legal Publishing	Professional Services	ATTY	\$75,000	\$15,000	100%	\$15,000	3
Catalyst Health Concepts	Professional Services	HHS	\$99,000	\$19,800	60%	\$11,880	5
Concrete General, Inc.	Construction Services	DPWT	\$1,693,838	\$338,768	78%	\$264,578	5
Olney Gardens Inc.	Nonprofessional Services	DPWT	\$600,000	\$120,000	40%	\$48,000	5
Harwood Construction	Nonprofessional Services	DPWT	\$180,000	\$36,000	60%	\$21,600	5
Best Battery Company	Goods	DPWT	\$360,000	\$72,000	100%	\$72,000	3
The Staubach Company	Professional Services	ORE	\$29,500	\$5,900	100%	\$5,900	3
The Staubach Company	Professional Services	ORE	\$81,960	\$16,392	100%	\$16,392	3
Serotte, Rockman & Wescott	Professional Services	SHERI	\$100,000	\$20,000	100%	\$20,000	3
Potters Industries, Inc.	Goods	DPWT	\$60,160	\$12,032	100%	\$12,032	3
Marlow Sports, Inc.	Goods	FRS	\$165,000	\$33,000	100%	\$33,000	3
Lapinskis Landscaping, Inc.	Nonprofessional Services	DPWT	\$300,000	\$60,000	100%	\$60,000	3
Kuhlman Lawn Services, LLC	Nonprofessional Services	DPWT	\$160,000	\$32,000	100%	\$32,000	3
Newlawns, Inc.	Nonprofessional Services	DPWT	\$200,000	\$40,000	100%	\$40,000	3
Damascus Enterprises, Inc.	Nonprofessional Services	DPWT	\$180,000	\$36,000	90%	\$32,400	5
BETAH Associates, Inc.	Professional Services	HHS	\$1,213,949	\$242,790	50%	\$121,395	5
Kercher Engineering, Inc.	Professional Services	DPWT	\$446,512	\$89,302	100%	\$89,302	3
Premier Swim, Inc.	Professional Services	REC	\$180,000	\$36,000	100%	\$36,000	3
<b>Monthly Total</b>			<b>\$26,792,261</b>	<b>\$5,385, 453</b>		<b>\$5,005,745</b>	

**October 2007 MFD Waivers For Profit - Full and Partial**

<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount MFD Required</u></b>	<b><u>Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
Eyre Bus Service, Inc.	Nonprofessional Services	REC	\$160,000	\$32,000	100%	\$32,000	3
Trapeze Software Group, Inc.	Professional Services	DPWT	\$731,900	\$146,380	75%	\$109,785	5
Justice Trax, Inc.	Professional Services	POL	\$5,440	\$1,088	100%	\$1,088	3
Gov4n6, LLC	Professional Services	OCE	\$100,000	\$20,000	100%	\$20,000	3
Right-One, Inc.	Nonprofessional Services	DPWT	\$407,880	\$81,576	100%	\$81,576	3
PNC Bank	Professional Services	FIN	\$2,800,000	\$560,000	100%	\$560,000	3
R.L. Collinson Inc.	Goods	SHERI	\$50,000	\$10,000	100%	\$10,000	3
Robert L. Seymour & Asso.	Professional Services	DPWT	\$625,000	\$125,000	100%	\$125,000	3
Kramer & Associates Inc.	Professional Services	DPWT	\$95,255	\$19,051	100%	\$19,051	3
SCS Engineers	Professional Services	DPWT	\$24,000	\$4,800	100%	\$4,800	3
Data Networks	Goods	DTS	\$10,000,000	\$2,000,000	75%	\$1,500,000	5
Nancy Luckhurst	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Maryann Gibeily	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Brandan Roddy	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Stephanie Sund	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Gartner, Inc.	Professional Services	DTS	\$795,000	\$159,000	100%	\$159,000	3
Howard Uniform Company	Goods	POL	\$685,000	\$137,000	100%	\$137,000	3
Asplundh Tree Expert Co.	Nonprofessional Services	DPWT	\$3,000,000	\$600,000	100%	\$600,000	3
Learning Tree International	Professional Services	FRS	\$60,000	\$12,000	100%	\$12,000	3
Parker's Alteration Service	Goods	POL	\$50,000	\$10,000	100%	\$10,000	3
C.W. Neilsen MFG. Group	Goods	POL	\$50,000	\$10,000	100%	\$10,000	3
Dragonbridge, Inc.	Professional Services	OPI	\$58,375	\$11,675	100%	\$11,675	3
Hagemeyer North America	Goods	FRS	\$2,000,000	\$400,000	80%	\$320,000	5
<b>Monthly Total</b>			<b>\$21,897,850</b>	<b>\$4,379,570</b>		<b>\$3,762,975</b>	

**November 2007 MFD Waivers For Profit - Full and Partial**

<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount MFD Required</u></b>	<b><u>Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
Mead Tree and Turf Care, Inc.	Nonprofessional Services	DPWT	\$240,000	\$48,000	100%	\$48,000	3
D.A. Laster Trucking	Nonprofessional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Great White Wood, Company	Nonprofessional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
M.R. Hopkins, Inc.	Nonprofessional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Hughes Landscaping & Supply	Nonprofessional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Frederick Wood Products	Nonprofessional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Excel Tree Expert Company	Nonprofessional Services	DPWT	\$160,000	\$32,000	100%	\$32,000	3
G & G Lawn Service	Nonprofessional Services	DPWT	\$180,000	\$36,000	100%	\$36,000	3
Capital Fence, Inc.	Nonprofessional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Montgomery Village	Nonprofessional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Green-Cycle Industries, LLC	Nonprofessional Services	DPWT	\$160,000	\$32,000	100%	\$32,000	3
Big T Lawn & Landscaping	Nonprofessional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Daniel R. Moxley, Inc.	Nonprofessional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Vacation Landscapes, Inc.	Nonprofessional Services	DPWT	\$160,000	\$32,000	100%	\$32,000	3
L.H. Musser & Sons, Inc.	Nonprofessional Services	DPWT	\$180,000	\$36,000	100%	\$36,000	3
D & A Dunlevy Landscapers	Nonprofessional Services	DPWT	\$160,000	\$32,000	100%	\$32,000	3
Leo's Professional Lawncare	Nonprofessional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Hungerford Brothers, Inc.	Nonprofessional Services	DPWT	\$140,000	\$28,000	100%	\$28,000	3
Germantown Construction	Nonprofessional Services	DPWT	\$140,000	\$28,000	100%	\$28,000	3
Bush Creek Tree Service	Nonprofessional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Phillips Landscape	Nonprofessional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Tevin's Tree & Landscape	Nonprofessional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Dellabrook Nursey	Nonprofessional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Uniforms Manufacturing, Inc.	Goods	CORR	\$261,846	\$52,369	100%	\$52,369	3

**November 2007 MFD Waivers For Profit - Full and Partial (Continued)**

<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount MFD Required</u></b>	<b><u>Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
Maryland Sports Association	Professional Services	REC	\$400,000	\$80,000	100%	\$80,000	3
COG	Professional Services	DEP	\$193,442	\$38,688	100%	\$38,688	3
PerkinElmer LAS, Inc.	Goods	POL	\$186,023	\$37,205	100%	\$37,205	3
Warthen Services	Nonprofessional Services	DPWT	\$180,000	\$36,000	100%	\$36,000	3
Advanced Computer Concepts	Goods	DTS	\$10,000,000	\$2,000,000	50%	\$1,000,000	5
Roche Brothers, Inc.	Nonprofessional Services	DPWT	\$180,000	\$36,000	73%	\$26,100	5
Presidio Networked Solutions	Goods	DTS	\$10,000,000	\$2,000,000	25%	\$500,000	5
O'Connell & Lawrence, Inc.	Professional Services	DPWT	\$581,024	\$116,205	90%	\$104,585	5
C&C Custom Lawncare, Inc.	Nonprofessional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Sivert Enterprises, Inc.	Nonprofessional Services	DPWT	\$240,000	\$48,000	100%	\$48,000	3
Frank Quinn Company, Inc.	Goods	DPWT	\$75,000	\$15,000	100%	\$15,000	3
Adventures By Dawn	Nonprofessional Services	REC	\$98,000	\$19,600	100%	\$19,600	3
Metro Rentals, Inc.	Goods	DPWT	\$65,000	\$13,000	100%	\$13,000	3
Laytonsville Landscaping	Nonprofessional Services	DPWT	\$180,000	\$36,000	100%	\$36,000	3
Old Glory Harley-Davidson	Goods	POL	\$668,565	\$133,713	100%	\$133,713	3
Gold Line, Inc.	Nonprofessional Services	REC	\$130,000	\$26,000	100%	\$26,000	3
Anderson Tree Service, Inc.	Nonprofessional Services	DPWT	\$180,000	\$36,000	100%	\$36,000	3
Luther Contracting	Nonprofessional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Clifton Gunderson, LLP	Professional Services	FIN	\$600,000	\$120,000	25%	\$30,000	5
Johnson Mirmiran&Thompson	Professional Services	DPWT	\$15,135	\$3,027	100%	\$3,027	3
Valley Proteins, Inc.	Nonprofessional Services	POL	\$150,000	\$30,000	100%	\$30,000	3
Roanld C. Wallace	Nonprofessional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
New World Tours, Inc.	Nonprofessional Services	REC	\$130,000	\$26,000	100%	\$26,000	3
Public Consulting Group, Inc.	Professional Services	HHS	\$100,000	\$20,000	100%	\$20,000	3

**November 2007 MFD Waivers For Profit - Full and Partial (Continued)**

<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount MFD Required</u></b>	<b><u>Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
Roberts Oxygen Company	Goods	DPWT	\$75,000	\$15,000	100%	\$15,000	3
Daycon Products Company	Goods	DPWT	\$437,722	\$87,544	100%	\$87,544	3
Scarlett R. Hernandez	Professional Services	HHS	\$209,760	\$41,952	100%	\$41,952	3
Ross Contracting, Inc.	Nonprofessional Services	DPWT	\$400,000	\$80,000	100%	\$80,000	3
Washington Air Compressor	Goods	POL	\$89,940	\$17,988	100%	\$17,988	3
SteelSentry, Inc.	Goods	POL	\$54,323	\$10,865	100%	\$10,865	3
FMB Laundry	Goods	CORR	\$105,000	\$21,000	100%	\$21,000	3
Whitman Requardt & Assoc.	Professional Services	DPWT	\$248,070	\$49,614	80%	\$39,691	5
A&A Restoration Inc.	Nonprofessional Services	DPWT	\$83,100	\$16,620	50%	\$8,310	5
Technical Resources	Professional Services	DPWT	\$347,087	\$69,417	95%	\$65,946	5
Technical Resources	Professional Services	DPWT	\$11,480	\$2,296	100%	\$2,296	3
Omni Excavators, Inc.	Nonprofessional Services	DPWT	\$868,935	\$173,787	10%	\$17,379	5
<b>Monthly Total</b>			<b>\$2,930, 417</b>	<b>\$586,083</b>		<b>\$407,971</b>	

**December 2007 MFD Waivers For Profit - Full and Partial**

<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount MFD Required</u></b>	<b><u>Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
Contech Pro LLC	Nonprofessional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Divine Landscaping Inc.	Nonprofessional Services	DPWT	\$120,000	\$24,000	90%	\$21,600	5
Natural Landscaping	Nonprofessional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Kristen M. Hossler	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Woodlawn Motor Coach Inc.	Nonprofessional Services	REC	\$98,000	\$19,600	100%	\$19,600	3
Peter Garvin	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Eastern Salt Company Inc.	Goods	DPWT	\$18,014,625	\$3,602,925	50%	\$1,801,463	5
Middleton & Meade Company	Goods	DPWT	\$55,000	\$11,000	100%	\$11,000	3
Public Consulting Group, Inc.	Professional Services	HHS	\$20,000	\$4,000	100%	\$4,000	3
Rels, LLC.	Nonprofessional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Static Power Conversion	Nonprofessional Services	DPWT	\$55,595	\$11,119	100%	\$11,119	3
Quetel Corp.	Professional Services	POL	\$318,919	\$63,784	100%	\$63,784	3
Kaiser Foundation	Professional Services	OHR	\$59,096,065	\$11,819,213	80%	\$9,455,370	5
Hernandez & Daughters	Nonprofessional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Pierce Manufacturing, Inc.	Goods	FRS	\$113,850	\$22,770	100%	\$22,770	3
Laura K. Ritter	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
MES-Allsafe	Goods	FRS	\$81,000	\$16,200	100%	\$16,200	3
Amy M. Spady	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
VRS, Company, Inc.	Nonprofessional Services	ELEC	\$135,000	\$27,000	100%	\$27,000	3
Dr. Guillermo O. Olivos	Professional Services	HHS	\$60,000	\$12,000	100%	\$12,000	3
The Bode Technology Group	Professional Services	POL	\$295,860	\$59,172	100%	\$59,172	3
Jack R. Hall	Nonprofessional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
James Walker	Nonprofessional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
<b>Monthly Total</b>			<b>\$79,383,914</b>	<b>\$15,876,783</b>		<b>\$11,709,078</b>	

**January 2008 MFD Waivers For Profit - Full and Partial**

<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount MFD Required</u></b>	<b><u>Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
Lindsay Ford LLC	Goods	DPWT	\$500,000	\$100,000	100%	\$100,000	3
The Sanborn Map Company	Goods	DEP	\$146,466	\$29,293	100%	\$29,293	3
Cecon Engineering Inc.	Professional Services	DPWT	\$65,100	\$13,020	100%	\$13,020	3
Deery American Corp.	Goods	DPWT	\$198,000	\$39,600	100%	\$39,600	3
Lindsay Ford LLC	Goods	DPWT	\$250,000	\$50,000	100%	\$50,000	3
Hanover Uniform Company	Goods	DPWT	\$458,183	\$91,637	100%	\$91,637	3
Lapinski's Landscaping, Inc.	Nonprofessional Services	DPWT	\$426,390	\$85,278	100%	\$85,278	3
Beltway Industrial Supply	Goods	DPWT	\$60,000	\$12,000	100%	\$12,000	3
ChemEdge LLP	Goods	DPWT	\$47,500	\$9,500	100%	\$9,500	3
Hertrich Fleet Services, Inc.	Goods	DPWT	\$2,154,100	\$430,820	100%	\$430,820	3
Montgomery Aviation LTD	Nonprofessional Services	DPWT	\$726,000	\$145,200	100%	\$145,200	3
The Chrysalis Group, Inc.	Professional Services	FRS	\$28,597	\$5,719	100%	\$5,719	3
Fields Consulting Group, Inc.	Professional Services	OHR	\$1,750,000	\$350,000	95%	\$332,500	5
B-Environmental, Inc.	Goods	DPWT	\$77,000	\$15,400	100%	\$15,400	3
O'Connell & Lawrence, Inc.	Professional Services	DPWT	\$196,830	\$39,366	100%	\$39,366	3
Tri-County Petroleum, Inc.	Goods	DPWT	\$196,911	\$39,382	100%	\$39,382	3
Quality Automotive	Goods	DPWT	\$375,000	\$75,000	100%	\$75,000	3
Quality Automotive	Goods	DPWT	\$375,000	\$75,000	100%	\$75,000	3
Vehicle Maintenance Program	Goods	DPWT	\$375,000	\$75,000	100%	\$75,000	3
Vehicle Maintenance Program	Goods	DPWT	\$375,000	\$75,000	100%	\$75,000	3
Serco Inc.	Nonprofessional Services	DPWT	\$226,618	\$45,324	80%	\$36,259	5
SCS Engineers	Professional Services	DPWT	\$50,277	\$10,055	100%	\$10,055	3
Affiliated Computer Systems	Professional Services	FRS	\$19,940	\$3,988	100%	\$3,988	3
Rummel, Klepper & Kahl	Professional Services	HCA	\$1,250,000	\$250,000	50%	\$125,000	5

**January 2008 MFD Waivers For Profit - Full and Partial (Continued)**

<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount MFD Required</u></b>	<b><u>Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
Focus Electronics, Inc.	Goods	DOCR	\$72,000	\$14,400	100%	\$14,400	3
Fry Communications, Inc.	Nonprofessional Services	REC	\$109,431	\$21,886	100%	\$21,886	3
Bradley Baker	Goods	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Grunley Construction Company	Construction Services	DPWT	\$90,000	\$18,000	90%	\$16,200	5
Bemaas Trucking Inc.	Goods	DPWT	\$120,000	\$24,000	100%	\$24,000	3
<b>Monthly Total</b>			<b>\$10,839,343</b>	<b>\$2,167,868</b>		<b>\$2,014,503</b>	

**February 2008 MFD Waivers For Profit - Full and Partial**

<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount MFD Required</u></b>	<b><u>Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
CMS	Nonprofessional Services	FIN	\$130,761	\$26,152	100%	\$26,152	3
Ortega Enterprises, Inc.	Nonprofessional Services	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Static Power Conversion	Nonprofessional Services	DPWT	\$123,522	\$24,704	100%	\$24,704	3
Tenn Security, Inc.	Nonprofessional Services	DPWT	\$185,250	\$37,050	100%	\$37,050	3
Lee's Tree Services, Inc.	Nonprofessional Services	DPWT	\$100,000	\$20,000	100%	\$20,000	3
DMJM Design	Professional Services	DPWT	\$12,000,000	\$2,400,000	23%	\$552,000	5
USA Oil Refining, LLC	Nonprofessional Services	DPWT	\$60,000	\$12,000	100%	\$12,000	3
Office Movers, Inc.	Nonprofessional Services	DPWT	\$65,000	\$13,000	100%	\$13,000	3
Cross Cultural Infotech	Professional Services	HHS	\$817,692	\$163,538	100%	\$163,538	3
C.T. Stanley and Sons, Inc.	Nonprofessional Services	DPWT	\$105,000	\$21,000	100%	\$21,000	3
Dragonbridge, Inc.	Professional Services	OPI	\$9,500	\$1,900	100%	\$1,900	3
EAI Security Systems, Inc.	Nonprofessional Services	DHS	\$2,965,950	\$593,190	100%	\$593,190	3
CRW Parts Inc.	Goods	DPWT	\$375,000	\$75,000	100%	\$75,000	3
The Bank of New York	Professional Services	FIN	\$210,000	\$42,000	100%	\$42,000	3
Apex Companies, LLC	Professional Services	DPWT	\$6,850	\$1,370	100%	\$1,370	3
Diane Hanek	Professional Services	HHS	\$165,000	\$33,000	100%	\$33,000	3
Municipal Emergency Services	Goods	FRS	\$225,000	\$45,000	100%	\$45,000	3
The Staubach Company	Professional Services	DPWT	\$200,000	\$40,000	100%	\$40,000	3
Principal Decision Systems	Nonprofessional Services	FRS	\$24,716	\$4,943	100%	\$4,943	3
Maryland Drug & Alcohol	Professional Services	CIRC	\$70,850	\$14,170	100%	\$14,170	3
Lynne List	Professional Services	HHS	\$165,000	\$33,000	100%	\$33,000	3
Municipal Emergency Services	Goods	FRS	\$45,000	\$9,000	100%	\$9,000	3
Lee Peyton Tree Service, Inc.	Nonprofessional Services	DPWT	\$60,000	\$12,000	100%	\$12,000	3
Bettinger, Farrell, Demme, Inc	Professional Services	DPWT	\$298,500	\$59,700	100%	\$59,700	3

**February 2008 MFD Waivers For Profit - Full and Partial (Continued)**

<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount MFD Required</u></b>	<b><u>Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
Stertil Koni USA	Goods	DPWT	\$225,000	\$45,000	100%	\$45,000	3
Marland Fire Equipment	Goods	FRS	\$177,780	\$35,556	100%	\$35,556	3
Redee Concrete Corp.	Goods	DPWT	\$70,000	\$14,000	100%	\$14,000	3
<b>Monthly Total</b>			<b>\$472,780</b>	<b>\$94,556</b>		<b>\$94,556</b>	

**March 2008 MFD Waivers For Profit - Full and Partial**

<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount MFD Required</u></b>	<b><u>Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
American Paving Fabrics, Inc.	Goods	DPWT	\$908,175	\$181,635	100%	\$181,635	3
C T Stanley & Son Inc.	Nonprofessional Services	DPWT	\$600,000	\$120,000	100%	\$120,000	3
CSV Sales, Inc.	Goods	CORR	\$735,000	\$147,000	100%	\$147,000	3
Mid Atlantic Ag Consulting	Goods	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Nautilus GSA	Goods	FRS	\$89,244	\$17,849	100%	\$17,849	3
Nedra Weinstein/Arden	Professional Services	OHR	\$200,000	\$40,000	100%	\$40,000	3
Nedra Weinstein/Arden	Professional Services	OHR	\$200,000	\$40,000	100%	\$40,000	3
Meggitt Defense Systems	Nonprofessional Services	POL	\$68,700	\$13,740	100%	\$13,740	3
Management Partners, Inc.	Professional Services	OHR	\$200,000	\$40,000	100%	\$40,000	3
Management Partners, Inc.	Professional Services	OHR	\$200,000	\$40,000	100%	\$40,000	3
Genetec, Inc.	Goods	DPWT	\$200,000	\$40,000	100%	\$40,000	3
Laniado Wholesale	Goods	CORR	\$300,000	\$60,000	100%	\$60,000	3
Calico	Goods	CORR	\$268,904	\$53,781	100%	\$53,781	3
Caremark RX, Inc.	Professional Services	OHR	\$165,259,174	\$33,051,835	99%	\$32,820,472	5
New Dawn Technologies, Inc.	Professional Services	DTS	\$2,600,000	\$520,000	100%	\$520,000	3
W.W. Grainger	Goods	DPWT	\$945,000	\$189,000	100%	\$189,000	3
Dewberry & Davis LLC	Professional Services	DHS	\$100,006	\$20,001	100%	\$20,001	3
Rainbow Construction Corp.	Construction Services	DPWT	\$59,773	\$11,955	100%	\$11,955	3
Myco, Inc.	Nonprofessional Services	DPWT	\$40,000	\$8,000	100%	\$8,000	3
Miller Brothers Ford, Inc.	Goods	DPWT	\$527,016	\$105,403	100%	\$105,403	3
Hughes Landscaping & Supply	Nonprofessional Services	DPWT	\$100,000	\$20,000	100%	\$20,000	3
Schindler Elevator Corp.	Nonprofessional Services	DPWT	\$573,902	\$114,780	100%	\$114,780	3
Doron Precision System, Inc.	Goods	FRS	\$413,133	\$82,627	100%	\$82,627	3
Robinson Lighting Supply	Goods	DPWT	\$146,266	\$29,253	100%	\$29,253	3

**March 2008 MFD Waivers For Profit - Full and Partial (Continued)**

<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount MFD Required</u></b>	<b><u>Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
Altec Industries, Inc.	Goods	DPWT	\$105,000	\$21,000	100%	\$21,000	3
The Chrysails Group	Professional Services	FRS	\$180,000	\$36,000	100%	\$36,000	3
Promega Corporation	Goods	POL	\$123,191	\$24,638	100%	\$24,638	3
<b>Monthly Total</b>			<b>\$408,191</b>	<b>\$81,638</b>		<b>\$81,638</b>	

**April 2008 MFD Waivers For Profit - Full and Partial**

<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount MFD Required</u></b>	<b><u>Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
Elevator Control Services	Nonprofessional Services	DPWT	\$3,236,040	\$647,208	100%	\$647,208	3
Sign Language Associates	Professional Services	HHS	\$300,000	\$60,000	100%	\$60,000	3
Beverly Fiels Rogers, RDH	Professional Services	HHS	\$179,950	\$35,990	100%	\$35,990	3
Carolina Textiles, Inc.	Goods	CORR	\$94,000	\$18,800	100%	\$18,800	3
Lindsey & Associates, LLC	Professional Services	FIN	\$500,000	\$100,000	100%	\$100,000	3
Doron Precision System, Inc.	Goods	FRS	\$6,180	\$1,236	100%	\$1,236	3
Red Wing Shoe Industrial	Goods	DPWT	\$105,000	\$21,000	100%	\$21,000	3
Summit Helicopters, Inc.	Nonprofessional Services	DEP	\$206,078	\$41,216	100%	\$41,216	3
Bridget McGuire, DDS	Professional Services	HHS	\$227,500	\$45,500	100%	\$45,500	3
Restoration East, LLC	Nonprofessional Services	DPWT	\$1,408,000	\$281,600	40%	\$112,640	5
Nextcar	Goods	REC	\$122,760	\$24,552	100%	\$24,552	3
Sigal Construction Corporation	Construction Services	DPWT	\$8,975,000	\$1,795,000	58%	\$1,033,920	5
Frank Parsons, Inc.	Goods	DPWT	\$65,835	\$13,167	100%	\$13,167	3
PTS of America, LLC	Nonprofessional Services	CORR	\$225,000	\$45,000	100%	\$45,000	3
Stratos Elevators, Inc.	Nonprofessional Services	DPWT	\$1,164,000	\$232,800	100%	\$232,800	3
Windtree Enterprises, Inc.	Goods	REC	\$120,000	\$24,000	100%	\$24,000	3
S&S Worldwide, Inc.	Goods	REC	\$120,000	\$24,000	100%	\$24,000	3
Professional Products, Inc.	Goods	DTS	\$59,200	\$11,840	100%	\$11,840	3
Lindsey T. Allard	Professional Services	HHS	\$165,000	\$33,000	100%	\$33,000	3
Childhood Development	Professional Services	HHS	\$165,000	\$33,000	100%	\$33,000	3
Care Resources, Inc.	Professional Services	HHS	\$165,000	\$33,000	100%	\$33,000	3
Wolverine Fire Apparatus	Goods	FRS	\$225,601	\$45,120	100%	\$45,120	3
Louise Clark	Professional Services	HHS	\$165,000	\$33,000	100%	\$33,000	3
Sandra B. Peyser	Professional Services	HHS	\$165,000	\$33,000	100%	\$33,000	3

**April 2008 MFD Waivers For Profit - Full and Partial (Continued)**

<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount MFD Required</u></b>	<b><u>Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
The Lerro Corp.	Goods	DTS	\$140,000	\$28,000	100%	\$28,000	3
Johnson Truck Center	Goods	DPWT	\$1,250,000	\$250,000	100%	\$250,000	3
Apex Engineering	Professional Services	DPWT	\$66,657	\$13,331	100%	\$13,331	3
Hawkins Electric Company	Goods	DPWT	\$14,100	\$2,820	100%	\$2,820	3
Beverly Ornberg, PhD	Professional Services	HHS	\$500,000	\$100,000	100%	\$100,000	3
Leisure Fitness, Inc.	Goods	FRS	\$28,000	\$5,600	100%	\$5,600	3
E. Stewart Mitchell, Inc.	Goods	DPWT	\$965,124	\$193,025	100%	\$193,025	3
Quality Elevator Company	Nonprofessional Services	DPWT	\$448,407	\$89,681	95%	\$85,242	5
<b>Monthly Total</b>			<b>\$3,412,288</b>	<b>\$682,457</b>		<b>\$678,018</b>	

**May 2008 MFD Waivers For Profit - Full and Partial**

<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount MFD Required</u></b>	<b><u>Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
Basile Baumann Prost Cole	Professional Services	HCA	\$60,000	\$12,000	100%	\$12,000	3
Dewberry & Davis LLC	Professional Services	DHS	\$139,000	\$27,800	100%	\$27,800	3
Kenneth H. Pritchard	Professional Services	OHR	\$39,960	\$7,992	25%	\$1,998	5
Monogram Biosciences, Inc.	Professional Services	HHS	\$102,860	\$20,572	100%	\$20,572	3
Tetra Tech, Inc.	Professional Services	DTS	\$92,000	\$18,400	74%	\$13,600	5
Madiha Boutros	Professional Services	HHS	\$470,516	\$94,103	100%	\$94,103	3
North Eastern Uniforms	Goods	POL	\$57,040	\$11,408	100%	\$11,408	3
Global Tel*Link Corporation	Nonprofessional Services	CORR	\$960,000	\$192,000	100%	\$192,000	3
Institute for Family	Professional Services	HHS	\$60,000	\$12,000	100%	\$12,000	3
Professional Products, Inc.	Goods	DTS	\$76,049	\$15,210	100%	\$15,210	3
Saf-Gard Safety Shoe Co.	Goods	DPWT	\$105,000	\$21,000	100%	\$21,000	3
Wachovia Insurance Services	Professional Services	FIN	\$120,000	\$24,000	100%	\$24,000	3
Aardvark Swim & Sport, Inc.	Goods	REC	\$102,876	\$20,575	100%	\$20,575	3
CareFirst BlueCross/Shield	Professional Services	OHR	\$293,725,419	\$58,745,084	94%	\$55,220,379	5
Xerox Corporation	Goods	DPWT	\$540,000	\$108,000	95%	\$102,600	5
Professional Account Mgmt.	Nonprofessional Services	DPWT	\$6,945,975	\$1,389,195	62%	\$861,301	5
Physicians Sales & Services	Goods	CORR	\$29,911	\$5,982	100%	\$5,982	3
<b>Monthly Total</b>			<b>\$303,626,606</b>	<b>\$60,725,321</b>		<b>\$56,656,528</b>	

**June 2008 MFD Waivers For Profit - Full and Partial**

<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount MFD Required</u></b>	<b><u>Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
DDT Services Inc.	Goods	DPWT	\$120,000	\$24,000	100%	\$24,000	3
Douron, Inc.	Goods	PRO	\$800,000	\$160,000	100%	\$160,000	3
Videotape Products, Inc.	Goods	DTS	\$77,415	\$15,483	100%	\$15,483	3
The Lerro Corporation	Goods	DTS	\$74,850	\$14,970	100%	\$14,970	3
Aardvark Swim & Sport, Inc.	Goods	REC	\$102,876	\$20,575	100%	\$20,575	3
Public Resources Advisory	Professional Services	FIN	\$31,750	\$6,350	100%	\$6,350	3
Cecelia Calhoun-Wells	Professional Services	HHS	\$271,528	\$54,306	100%	\$54,306	3
MVM, Inc.	Nonprofessional Services	DPWT	\$6,103,694	\$1,220,739	99%	\$1,220,617	5
Callas Contractors, Inc.	Construction Services	DPWT	\$7,600,000	\$1,520,000	50%	\$760,000	5
Radiation Physics, Inc.	Professional Services	CORR	\$238,462	\$47,692	100%	\$47,692	3
Spectrum Associates, Inc.	Professional Services	REC	\$50,000	\$10,000	100%	\$10,000	3
Seaway Coatings, Inc.	Nonprofessional Services	DPWT	\$449,420	\$89,884	100%	\$89,884	3
Molina Construction, Inc.	Construction Services	DPWT	\$2,130,000	\$426,000	65%	\$276,900	5
Community Health Consulting	Professional Services	HHS	\$155,000	\$31,000	100%	\$31,000	3
Thomas J. Madigan	Professional Services	HHS	\$341,962	\$68,392	100%	\$68,392	3
Westwood Valet, Inc.	Nonprofessional Services	FRS	\$2,242,409	\$448,482	100%	\$448,482	3
C.T. Stanley & Son, Inc.	Nonprofessional Services	DPWT	\$31,200	\$6,240	100%	\$6,240	3
Lindsay Ford	Goods	DPWT	\$270,000	\$54,000	100%	\$54,000	3
Tetra Tech, Inc.	Professional Services	DTS	\$92,715	\$18,543	75%	\$13,907	5
Tetra Tech, Inc.	Professional Services	DTS	\$99,800	\$19,960	50%	\$9,980	5
Tetra Tech, Inc.	Professional Services	DTS	\$79,890	\$15,978	75%	\$11,984	5
Dr. Mario Pruss	Professional Services	HHS	\$185,000	\$37,000	100%	\$37,000	3
Dr. Paul D Sullivan	Professional Services	HHS	\$184,556	\$36,911	100%	\$36,911	3
Witmer Associates, Inc.	Goods	FRS	\$151,198	\$30,240	100%	\$30,240	3

**June 2008 MFD Waivers For Profit - Full and Partial (Continued)**

<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount MFD Required</u></b>	<b><u>Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
Washington Professional	Goods	DTS	\$87,810	\$17,562	100%	\$17,562	3
Shotoku LTD	Goods	DTS	\$88,252	\$17,650	100%	\$17,650	3
Infinity Nursing Services	Professional Services	HHS	\$252,049	\$50,410	100%	\$50,410	3
Maryland Fire Equipment	Goods	FRS	\$175,000	\$35,000	100%	\$35,000	3
Biohabitats, Inc.	Nonprofessional Services	DEP	\$89,200	\$17,840	100%	\$17,840	3
URS Corporation	Professional Services	DEP	\$58,094	\$11,619	100%	\$11,619	3
Wright Group McGraw Hill	Goods	HHS	\$204,291	\$40,858	100%	\$40,858	3
Eagle Industrial Truck MFG	Goods	DPWT	\$61,697	\$12,339	100%	\$12,339	3
Elliott & Frantz, Inc.	Goods	DPWT	\$75,000	\$15,000	100%	\$15,000	3
Vernon E.Stup Company	Goods	DPWT	\$75,000	\$15,000	100%	\$15,000	3
B.M.R, Inc.	Goods	DPWT	\$75,000	\$15,000	100%	\$15,000	3
Harbor Truck Sales	Goods	DPWT	\$75,000	\$15,000	100%	\$15,000	3
Cheryl Banks	Professional Services	HHS	\$90,000	\$18,000	100%	\$18,000	3
Correlli Inc.	Goods	DPWT	\$75,000	\$15,000	100%	\$15,000	3
Presto Products Company	Goods	DPWT	\$162,000	\$32,400	100%	\$32,400	3
Leadtec Services, Inc.	Nonprofessional Services	HCA	\$150,000	\$30,000	100%	\$30,000	3
Washington Air Compressor	Goods	DPWT	\$75,000	\$15,000	100%	\$15,000	3
Maryland Dept. Health	Goods	HHS	\$126,007	\$25,201	100%	\$25,201	3
Otto Environmental Systems	Goods	DPWT	\$375,000	\$75,000	100%	\$75,000	3
SCL A-1 Plastics LTD	Goods	DPWT	\$132,000	\$26,400	100%	\$26,400	3
Alban Tractor Company	Goods	DPWT	\$75,000	\$15,000	100%	\$15,000	3
Gaithersburg Farmer Supply	Goods	DPWT	\$75,000	\$15,000	100%	\$15,000	3
Trid-Dim Filter Corp.	Goods	DPWT	\$536,913	\$107,383	100%	\$107,383	3
Atlantic Coast Trailways	Nonprofessional Services	REC	\$70,000	\$14,000	100%	\$14,000	3

**June 2008 MFD Waivers For Profit - Full and Partial (Continued)**

<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount MFD Required</u></b>	<b><u>Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
Thomas J. Madigan	Professional Services	HHS	\$341,962	\$68,392	100%	\$68,392	3
CA., Inc.	Professional Services	DTS	\$241,530	\$48,306	100%	\$48,306	3
B.I. Incorporated	Goods	CORR	\$525,000	\$105,000	100%	\$105,000	3
Nancy Farhood	Professional Services	HHS	\$78,590	\$15,718	100%	\$15,718	3
Johnson Truck Center, LLC	Goods	DLC	\$96,707	\$19,341	100%	\$19,341	3
Dr. Sander G. Genser	Professional Services	HHS	\$300,000	\$60,000	100%	\$60,000	3
McCall Handling Company	Goods	DLC	\$63,187	\$12,637	100%	\$12,637	3
Marsha Kudlick, DDS	Professional Services	HHS	\$86,520	\$17,304	100%	\$17,304	3
Onco Dianostic Services, Inc.	Professional Services	HHS	\$105,225	\$21,045	100%	\$21,045	3
Mannix Trucking	Goods	DPWT	\$60,000	\$12,000	100%	\$12,000	3
Outdoor Contractors, Inc.	Goods	DPWT	\$60,000	\$12,000	100%	\$12,000	3
Arthur Construction Co., Inc.	Construction Services	DPWT	\$519,225	\$103,845	42%	\$43,355	5
Principal Decision Systems	Goods	FRS	\$123,580	\$24,716	100%	\$24,716	3
Dr. Jorge C. Srabstein	Professional Services	HHS	\$600,000	\$120,000	100%	\$120,000	3
Susan Kennedy Hood	Professional Services	DTS	\$40,000	\$8,000	100%	\$8,000	3
Caracal Enterprises	Nonprofessional Services	DPWT	\$195,000	\$39,000	100%	\$39,000	3
Siemens Healthcare	Goods	HHS	\$57,163	\$11,433	100%	\$11,433	3
Multimax, Inc.	Professional Services	DTS	\$80,000	\$16,000	100%	\$16,000	4
Stratos Elevator, Inc.	Construction Services	DPWT	\$780,350	\$156,070	100%	\$156,070	3
Holiday Inn Gatihersburg	Nonprofessional Services	HHS	\$1,184,999	\$237,000	100%	\$237,000	3
Trapeze Software Group, Inc.	Professional Services	DPWT	\$731,900	\$146,380	100%	\$146,380	3
Robert E. Slavin Inc.	Professional Services	OHR	\$24,320	\$4,864	100%	\$4,864	3
Correct RX Pharmacy	Goods	CORR	\$2,500,310	\$500,062	100%	\$500,062	3
Cherry Bekaert & Holland	Professional Services	FIN	\$27,840	\$5,568	100%	\$5,568	3

**June 2008 MFD Waivers For Profit - Full and Partial (Continued)**

<b><u>Contractor/Vendor</u></b>	<b><u>Category</u></b>	<b><u>Dept.</u></b>	<b><u>Contract Value</u></b>	<b><u>Amount MFD Required</u></b>	<b><u>Percent Waived</u></b>	<b><u>Amount Waived</u></b>	<b><u>Waiver Reason</u></b>
Vu Tran, DDS	Professional Services	HHS	\$50,112	\$10,022	100%	\$10,022	3
Eyetrans, Inc.	Goods	OED	\$56,401	\$11,280	100%	\$11,280	3
Maryland Treatment Centers	Professional Services	HHS	\$2,500,000	\$500,000	75%	\$375,000	5
Teltronic, Inc.	Nonprofessional Services	DTS	\$85,561	\$17,112	100%	\$17,112	3
<b>Monthly Total</b>			<b>\$36,657,520</b>	<b>\$7,331,502</b>		<b>\$6,218,180</b>	

# **OFFICE OF BUSINESS RELATIONS AND COMPLIANCE**



**Kenneth Taylor, Manager  
255 Rockville, Pike, Suite 180  
Telephone: 240-777-9913  
Fax: 240-777-9952**